

**Overview:**

Christian fundraisers are a rare breed. A combination of humility, courage, grit, and passion. The best focus not on *emptying wallets*, but on *filling hearts*. This work is not for the faint of heart, but for those who, out of a full heart for both the cause they represent and the love they have for the giving partners with whom they interact, can pursue the highest “yes”...a “Yes” that comes from a faithful response to the Holy Spirit’s leading. The sum of which will inevitably lead to, as Moses said in Exodus 36:6, “more than enough to do the work of God.”

**Theological Conviction:**

- Exodus 35 & 36 - Spirit-led generosity leads to “more than enough” for God’s work.
- 2 Corinthians 8 & 9 - Joy-filled giving comes from Spirit-led consideration of the heart.
- 1 Timothy 6 - Encouraging the “rich” to be rich in good deeds as a stewardship.

**Philosophical Conviction:**

In considering the posture of the fundraiser in relation to the giver, three options emerge:

1. Fundraiser as *subservient to* the giver.
2. Fundraiser as *manager of* the giver.
3. Fundraiser as *missional with* the giver.

It is critical that we see ourselves as Christian fundraisers in collaborative mission with givers - collectively solving a problem. We represent a mission which is focused on addressing a problem for which the giver cares deeply about impacting through faithful stewardship.

**Professional Conviction:**

As you look at the trajectory of your life, and the ways God has uniquely gifted and called you, do you see alignment around what you bring to this craft? What contribution can you offer which is informed by your unique gifting and experience?

List out the skills, gifting, and experience you have which uniquely qualifies you for this work?

**Skills:**

- \_\_\_\_\_
- \_\_\_\_\_

**Gifting:**

- \_\_\_\_\_
- \_\_\_\_\_

**Experience:**

- \_\_\_\_\_
- \_\_\_\_\_

**Practical Application:**

Consider the following outline to engage giving partners to join the mission you represent:  
1) *Person*, 2) *Passion*, 3) *Permission*, 4) *Participation*, 5) *Prayer* (The Sower, by Rodin/Hoag)

*“When people lose a meaningful storyline for their lives, they disintegrate both personally and culturally.” -Richard Rhor*